

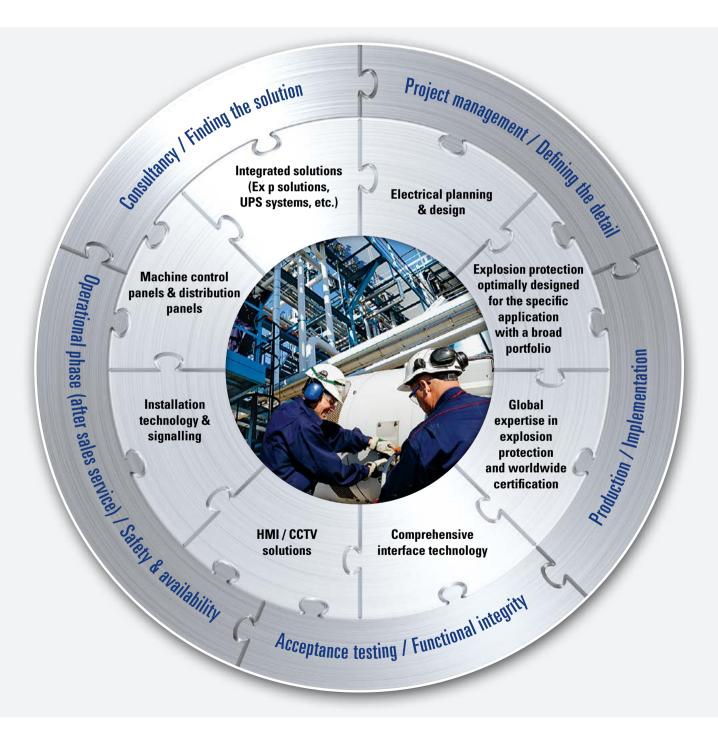


Customer-oriented system solutions

R. STAHL offers more than the sum of all components

From the concept through to the implementation of a project, R. STAHL is your expert partner. We offer our customers a seamless suite of consultancy and support services throughout the timescale of a project. Our engineers work with you in a constructive process to develop your individual solution. Right from the outset, this gives you an overview of the

possibilities for your project. On a joint basis, you then devise an appropriate solution. This early-stage involvement of experts from R. STAHL saves you what is invariably valuable time during the course of your project. In addition, right from the start, you can eliminate sources of error, thus also keeping costs under tight control.











Finding the solution

- Devising and developing of individual solutions on a joint basis with the customer
- Analysis of customer-specific production processes and requirements
- Engineers and software specialists with international experience
- Extensive references

Production

- Global production facilities
- Quality management from incoming goods to final acceptance testing
- → ATEX recognition by DEKRA
- → ISO 9001:2000 certified
- Information about the project can be called up at any time via the central Customer Service Centre (CSC)
- → Individual customer wishes can be implemented

Technical implementation

- Preparation of documentation and electrical circuit diagrams
- Extensive component portfolio for precisely matched, safe and cost-effective solutions
- Integrated solutions and services extending across whole product ranges and company structures
- Expert contact partners are available at all times to answer customer enquiries

Acceptance testing

- Factory Acceptance Test (FAT) pursuant to customer specification
- Modern inspection and test equipment
- → Intensive, specialist support
- Skilled personnel

Active service

- → Handover of comprehensive project documentation
- Comprehensive after sales service
- International training courses

System solutions — sample projects



Complex machine and system control panels

Ex de pump control unit Sector: oil, gas, chemical industry, OEM



Solutions for extreme environments

Ex de energy distribution down to -40 $^{\circ}\text{C}$ Sector: oil, gas, OEM



OEM solution as integral component of machine and system

Ex de decanter control unit with frequency converter Sector: OEM



Solar powered for energy supply

Ex de power station with uninterruptible power supply (UPS) Sector: oil, gas, OEM



Solutions in type of protection pressurized apparatus

Ex p centrifuge control panel Sector: oil, gas, chemical industry, pharmaceutical industry, OEM



For more information about applications for low-voltage systems, please visit www.stahl.de and e-mail us at integrated.solutions@stahl.de

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